## 8vonigo

technology services

### **About The Company**

**Opinov8** is an award-winning Technology Innovation Partner, with a focus on business outcomes and product engineering. Opinov8 was founded by industry veterans to work specifically in the Product and Platform services space. It mainly services clients from the USA, UK, and Europe and continues to hire across many geographies. A true Global Services Provider.

Opinov8's average time to fill

## 31 days

LeverTRM scales alongside

### 32x growth



# How Opinov8 Fills 20 Open Positions Each Month with Lever



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We tested 10 different platforms and decided to go with Lever because it corresponds to our needs, adds an easy flow to our recruitment process including interview schedules and interviewer feedback, and it integrates with the systems we already use like BambooHR."

Anna Illienko, Recruitment Lead, Opinov8

#### **Overview**

Founded in 2017, Opinov8 has experienced explosive growth in a short period of time. In just a few short years, the company's size doubled each year, and they continue to grow at a rapid pace. Opinov8 needed an ATS and CRM platform to keep up with its ambitious growth and to simplify the hiring process. The Lever Talent Acquisition Suite is the perfect solution.

### **Solution**

To meet hiring demands, the recruitment team grew from 3 people to 10. LeverTRM helps the team stay organized and avoid duplicating talent acquisition efforts. The team loves that Lever scales with their needs and integrates with other tools they rely on, like BambooHR.

### **Challenges**

Each month, Opinov8 has 20+ open positions worldwide, including roles for coders, cloud engineers, UI/UX designers, business analysts, and more. They need to track who they've already contacted, keep tabs on candidates, and minimize the time to fill for each position.

### **Results**

Lever's Talent Acquisition Suite (TA Suite) helps recruiters gather feedback faster and make informed hiring decisions, speeding up the entire process. The average time to fill is now 31 days, but many positions are filled within a week. Thanks to its rapid team growth, Opinov8 is able to pivot and deliver technical solutions faster.

Get a talent acquisition platform that scales with your rapid growth.

Schedule a Personalized Demo